



**InnerCity Tennis**

4005 Nicollet Avenue S., Minneapolis, MN 55409 612-824-6099 [innercitytennis.org](http://innercitytennis.org)

**InnerCityTennis**  
2006 ANNUAL REPORT

**A program built to make a lasting impact.**



DEAR FRIENDS AND SUPPORTERS

## We're improving from the ground up.

I want to thank you all for making this past year another amazing year for our organization and the children we serve. I am proud to say that our program touched over 5,000 children in 2006.

Throughout the year, we made investments to make our program even stronger. We engaged Search Institute to pilot a new measurement tool for us to monitor the development of our seven Learnings for Leadership® values in our older youth (ages 9-18). Seeing a need to help fight a growing obesity problem in young people, we added a collaborative licensed dietician to our staff.

Additionally, the year was marked by our investment in a stronger infrastructure to support the program. We added resources to our fundraising and administration efforts. We added expertise to support the written and visual communications necessary to deliver our program. We also added a program delivery specialist to strengthen the delivery of our outreach programs.

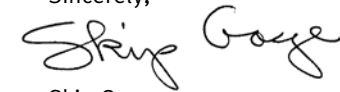
The prominence of the word "kidspeed" has increased this past year as well. It is the name we have given to our programming that works with our youngest children, ages 3 to 8.

The kidspeed program was the focus of our fall fundraiser, which was an overwhelming success. Please allow me to thank all of the stakeholders in the event, and to express my gratitude to everyone who volunteered their efforts to make it a success, especially Daisy Mitchell and Bridgette Hanson, the kidspeed event co-chairs.

In 2007, the program will continue to improve and grow. We are currently piloting a new initiative to strengthen our summer program on the North side of Minneapolis. I am excited to say that this fall we will start to deliver kidspeed after school programming as a collaborative in the new Colin Powell Center of the Phillips neighborhood.

I look forward to being a part of all that this year will bring, and know that you do as well. Thank you again for being a part of the InnerCity Tennis organization and I encourage you all to continue to support this wonderful program.

Sincerely,



Skip Gage  
Chairman, InnerCity Tennis



## OUR COMMITMENT TO HEALTHY LIVES

### Champions for healthy kids.

At InnerCity Tennis, we want to do more for kids than teach them how to play tennis; we want to make a positive impact in their lives any way we can. One of the significant ways that we can touch kids' lives off the tennis court is by exposing them to healthy eating habits.

To help develop a nutritional component for our programming, we have partnered with Lynda Enright, a licensed dietitian from Be Well Nutrition Consulting. Enright, a 2000 graduate of the University of Minnesota, has constructed an innovative approach to providing nutrition education for coaches, kids and parents in a non-intrusive, non-judgmental way.

Enright has provided menu suggestions for our snack offerings. Instead of receiving chips, cookies and pop, all level one participants now

receive fruit, water and granola bars after each session. Apples, oranges and bananas are rotated each week so kids get a taste of a few different fruits.

Enright is impressed with ICT's commitment to developing many facets of young people's lives. She commented, "Offering healthy food choices and providing education on good nutrition is a wonderful example of how ICT serves children in multiple areas of their development."

The new snacks Enright has implemented have been accepted by the kids, coaches and parents; momentum for healthy eating habits is growing. We are proud to say that we have made a commitment to exposing children to the healthy nutritional choices that they can make!



## OUR APPROACH

### Kidspeed - it's about sports & life.

Kidspeed is the method we use to work with young children (beginning as early as age three). It functions as level one of our four levels and is the only level that is not tennis specific.

It operates by utilizing skill development stations designed to make learning fun and exciting for young children. Kids rotate through the stations in quick seven minutes intervals. Some stations focus on agility, flexibility, strength and speed. Some focus on catching, kicking, dribbling or hitting. Other stations require sharing and taking turns. But all the stations have one thing common: KIDS LEARN BY HAVING FUN!

The Kidspeed philosophy is based on positive self-esteem building. "When a child leaves a Kidspeed session, we want them to leave with

feelings of confidence, hope, and a 'can do' attitude. We want to show kids that they are capable of meaningful accomplishment," says Roger Boyer, ICT's Executive Director.

The program is designed so that it makes a powerful, lasting impression on kids. Kids leave saying, "I can do it." And, "I want to come back!" Boyer continued, "The character and developmental assets Kidspeed fosters will help kids be successful down the road not only in sports, but in school, work and life. Kidspeed instills a sense of self-confidence and determination that sticks with kids."

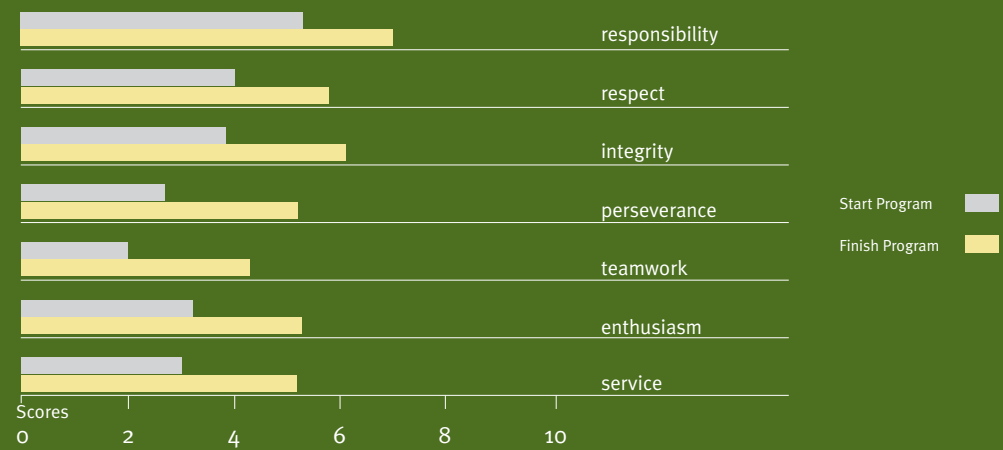
Take a look at the charts on pages six and seven to see how Kidspeed has positively impacted the lives of children in our programs.



## OUR MEASUREMENTS OF SUCCESS

We are gathering data that demonstrates the efficacy of our programming. Working together with the Search Institute, we have developed metrics to track kids' development of the seven core values our program strives to build - responsibility, respect, integrity, perseverance, teamwork, enthusiasm and service. The outcomes have been very encouraging; kids are improving! Listed below are the results from three of our programs: one held at Head Start, one held at Golden Eagle (The American Indian Center) and our Saturday Program - which is held at our home, the Reed-Sweatt Family Tennis Center.

**Head Start** These results are taken from a sample of 31 children ages 4-6 who participated in our program at Head Start (McKnight & Fraser Learning Center).



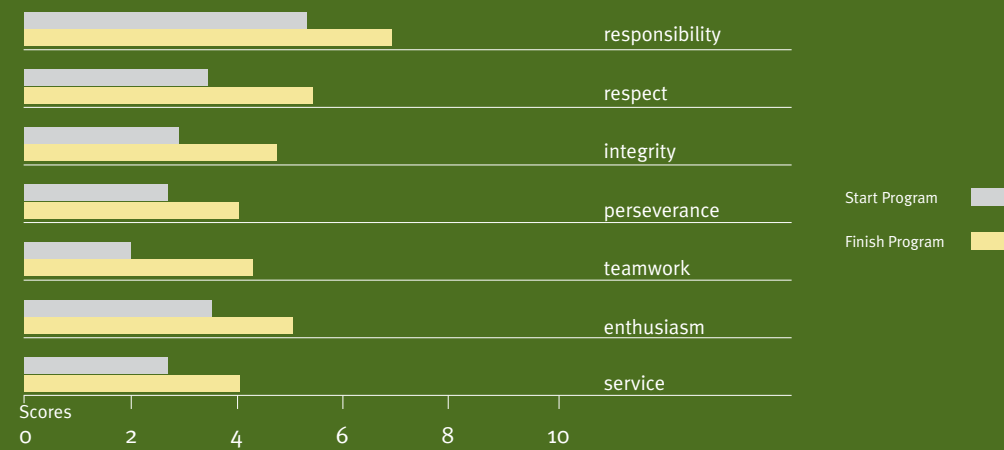
**Saturday Program** These results have been gathered from a sample of 36 children ages 3-8 of who participated in our Saturday Program at the Reed-Sweatt Family Tennis Center.



## OUR SEVEN CHARACTER VALUES & DEFINITIONS

- Service** I will look for ways to help others...before they ask.
- Enthusiasm** I will do things with eagerness and joy.
- Integrity** I will follow the rules...even when no one else is watching.
- Perseverance** I will keep trying one more time...forever.
- Teamwork** I will put we before me.
- Respect** I will listen to others. I will share and take turns. I will be courteous.
- Responsibility** I will do what is promised. I will do what is expected. I will make no excuses.

**Golden Eagle (American Indian Center)** These results were collected from a sample of 37 kids ages 6-9 who participated in our program at Golden Eagle (American Indian Center).



Kids and CMTs at Golden Eagle.





“ICT has improved the sport of tennis in the Minneapolis/Twin Cities area. They have developed many levels of programming that enhance childrens’ abilities to feel successful in tennis, as well as in life.”

**JOSÉ WILLIAMSON**  
Kidspeed Northside Director



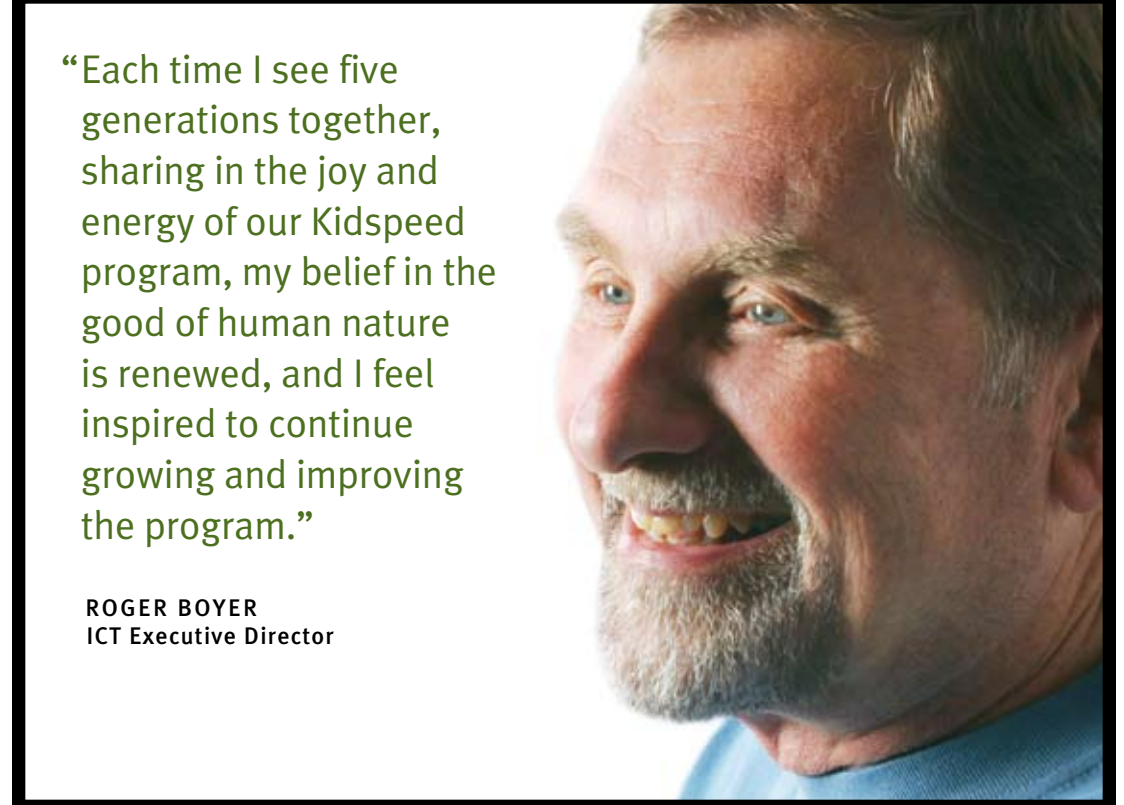
“Due to the caring influence of ICT, kids are happy having apples instead of cookies at snack time. Offering healthy food choices is an example of how ICT serves children in all areas of their development.”

**LYNDA ENRIGHT**  
Be Well Nutrition Consulting



“This quality program provides structured conditioning, skill building and character development for children. It also opens the door financially to tennis for many kids otherwise unable to attend.”

**CINDY MAYES**  
Parent



“Each time I see five generations together, sharing in the joy and energy of our Kidspeed program, my belief in the good of human nature is renewed, and I feel inspired to continue growing and improving the program.”

**ROGER BOYER**  
ICT Executive Director

## 2006 FINANCIALS

Operating to 12-31-06	2006	2005
Income (Support and Revenue).....	\$ 474,535	\$ 381,557
Expenses .....	\$ 452,741	\$ 352,847
Income Less Expenses .....	\$ 21,794	\$ 28,710
<b>In Kind CMT value .....</b>	<b>\$ 130,416</b>	<b>\$ 116,891</b>
<b>Value delivered to the community.....</b>	<b>\$ 444,977</b>	<b>\$ 378,394</b>
 <b>Consolidated Balance Sheet</b>		
Current Assets .....	\$ 307,878	\$ 247,085
Property and Equipment.....	\$ 710,876	\$ 749,574
Other Assets.....	\$ 290,143	\$ 344,885
Total Assets.....	\$ 1,308,897	\$ 1,341,544
<b>Current Liabilities .....</b>	<b>\$ 88,662</b>	<b>\$ 99,493</b>
Net Assets.....	\$ 1,220,235	\$ 1,242,051
Total Assets and Liabilities .....	\$ 1,308,897	\$ 1,341,544
 <b>Cash Statement</b>		
Cash at beginning of Year.....	\$ 143,828	\$ 89,567
Cash at end of Year .....	\$ 234,078	\$ 143,828

**All of these numbers add up to love.**  
 (What else would you expect from a tennis program devoted to helping KIDS?)



## 2006 ICT RESOURCES

The kids of ICT would like to thank the following donors.  
Except they're out having fun, playing tennis.

InnerCity Tennis is deeply indebted to the hundreds of individuals, corporations and foundations who have generously given their time, energy and resources towards the achievement of our Mission. Your contributions support and inspire the children we are trying to reach.

### ICT Collaborative Partners

**Creative Clubhouse and the Phillips Powderhorn Cultural Wellness Center** recruit participants and provide facilities to hold programs.

**Girl Scouts of the USA** participate in a special one day camp at ICT.

**Head Start & Golden Eagle** provide space in their gyms, recruit participants, encourage participation for children with disabilities, and assist with any language barriers.

**Licensed child psychologist** provides guidelines for volunteers and staff in dealing with children. She ensures that our methods of building self-esteem are age-appropriate for participants and that volunteers address special needs, positively manage behavioral problems, etc.

**Lynda Enright, MS, RD, LD, Be Well Nutrition Consulting** provides nutrition curriculum for our program and hosts educational sessions for our CMTs, parents and teen participants.

**Minneapolis Park and Recreation** reserves courts at over 20 parks during the summer, publicizes programs through its citywide newsletters, distributes fliers, and assists with enrollment.

**Senior Tennis Players Club** recruits volunteers for ICT and offers financial support.

**The Minneapolis School District** coaches and staff serve as program advisors, and also work for the program.

**University of Minnesota and Search Institute** have collaborated with ICT to ensure quality program development and evaluation.

**Urban Ventures & North Oaks Community Center** send their children to the Reed-Sweatt Family Tennis Center for after school programming.

**YM/YWCA** recruit and transport participants to ICT for a summer tennis camp.

### Kidspeed Event Sponsors

Annheuser-Busch

Audio Visual & Video Resources Inc.

Briggs & Morgan

Cargill

Carlson Companies

Carlson Hotels Worldwide

Chateau Ste. Michelle Winery

Country Inn & Suites

E. & J. Gallo Winery

Elaine Carlson

Coors

Cub Foods / Supervalu

Dairy Queen

Deloitte & Touche USA LLP

Dorsey & Whitney LLP

Evian

Gage Marketing

Gage Outdoor Expeditions

IMG / Nick Bollettieri Tennis Academy

Industrio Marketing

Lifetime Fitness

John & Sarah Lindahl

Lindquist & Vennum PLLP

Michael Lynne's Tennis Shop

Marquette Financial Companies

Minute Clinic

Curtis and Margie Nelson

Dr. Glen & Marilyn Nelson

Pepsi Co.

Post Script Gardens

Quality Wine & Spirits

Push Studios

Radisson Hotels

RBC Dain Rauscher Search Institute

Starbucks

Sysco Minnesota

The Cheesecake Factory

The Itasca Project

United Health Group

USTA Northern

Wells Fargo Bank, N.A.

Vin de Vino

Wheelock Whitney

### Foundation/ Corporation

Ameriprise

Martha & Bruce Atwater

Fund of the Minneapolis Foundation

Bentson Foundation

Briggs & Morgan

Cargill Foundation

Curtis L. Carlson Family Foundation

Catholic Community Foundation

Cloverfields Foundation

CocaCola Bottling

Deloitte & Touche LLC

Dorsey & Whitney Foundation

Dorsey & Whitney LLP

Gage Family Foundation

Gage Group LLC

General Mills Foundation

GMAC

Steve Grundahl Fund of the St. Paul Foundation

John Hancock Financial

Hubbard Foundation

C. Charles Jackson Foundation

Kopp Family Foundation

Lindquist & Vennum

Longview Foundation

Madeline Applauds Great Goals In Education

Manitou Fund

Seymour Mansfield Fund of the Minneapolis Foundation

Mansfield Tanick & Cohen

Marquette Financial Company

Mills Construction

Minute Clinic Inc.

Network for Good

E. B. Osborn Trust

Pepsi Bottling Group

PICA Head Start

Carl & Eloise Pohlad Family Foundation

United Health Group

Professional Management Associates

Projec Leadership Service

Prospect Creek Foundation

Prudential

RBC Dain Rauscher

Rotary Club of Minneapolis

Senior Tennis Players Club

Sit Investment Associates

Smikis Foundation

Smith Foundry Co.

David Sommer Family Fund

State Farm

Supervalu Foundation

Harold W. Sweatt Foundation

Twin City Rainbow Sports

United Health Group

USTA Northern Section

USTA Tennis & Education Foundation

United Way

Victoria Velie-Henry Foundation

Richard & Elizabeth Weigel Family Fund of the Fidelity Charitable Gift Fund

WCA Foundation

Richard & Elizabeth Weigel Family Fund of the Fidelity Charitable Gift Fund

Wells Fargo

Whitney Foundation

Alan Wilensky Fund of the Fidelity Charitable Gift Fund

Zero Max

### Match (1000+)

M/M Kent Adams

Peter W. Ahn

Richard A. Atherton

M/M Walter Barry

M/M Daniel Buss

Alex G. Campbell, Jr.

Elaine Carlson

Ronald G. Cornwell

M/M Edward N. Dayton

Christy Gage

M/M Edwin Gage

Richard Gage

Donna Haugland

M/M Jack P. Helms

M/M John Hooley

Suzanne H. Jackson

Bruce Jackson

M/M Errol K. Kantor

M/M Michael Kozlak

M/M B. John Lindahl

Thomas Lowe

Donald MacMillan

Donald McNeely

M/M Curtis Nelson

Wendy Nelson & Daisy Mitchell

M/M T. Bartley Osborn

Dr. Venkteswarlu

Pothapragada

Lachlan Reed

M/M Richey Reneberg

Gary Rother

Hon. Kathleen H. Sanberg

Eugene Sit

Victoria Velie-Henry

M/M Wheelock Whitney

M/M Alan Wilensky

### Set (500-999)

M/M Pete Ankeny

M/M Bruce Atwater

M/M Ronald G. Baukol

Brad D. Baumann

Ralph Beha

M/M James Campbell

M/M William Connell

M/M Leland Dake

Nazie Eftekhari

Sue Kirchoff

M/M Norbert Kuchenmeister

Grant S. Logan

M/M Roger Lund

M/M Seymour Mansfield

Miriam K. McCreary

M/M Eric McNulty

Todd Meltzer

Carl F. Newberg

Todd Nollenberger

Henry Norton

M/M Patrick O'Halloran

Dr. & Mrs. Deniz A. Perese

M/M George Pillsbury

M/M Willie Prawdzik

Kurt Retzler

Wayne Rice

Dorothy A. Rossing

Ian Sanders

James P. Schroer

M/M C. J. Schaber

### Game (200-499)

M/M Dean S. Abbott

M/M Gary Alkire

Dr. & Mrs. Barry I. Alper

Maurice Anderson

M/M Vincent I. Barton

M/M Peter Benson

Robert Beverage

M/M Willard R. Bishop, Jr.

M/M David L. Bowlin

Larry Bentson

M/M Michael R. Carr

Darryl Chouinard

Phyllis J. Clemants

M/M David P. Crosby

Ella P. Crosby

Ellen M. Doll

Margaret W. Dunnigan

M/M James R. Frey

M/M John Gabbert

M/M Geoffrey Gage

M/M James Gagne

Dr. Frederick L. Gobel

Darlene Gorrill

M/M Andy Grove

Jerome J. Hanson

M/M Kevin Hart

M/M William F. Hartfield

M/M W. L. Herzog

Dawn M. Hill

Lynn Holleran

Thaila Hooker

M/M James Huminski

M/M Robert Iacona

Dr. Harold B. Kaiser

M/M Michael Keller

Sue Kirchoff

M/M Norbert Kuchenmeister

Grant S. Logan

M/M Roger Lund

M/M Seymour Mansfield

Miriam K. McCreary

M/M Eric McNulty

Todd Meltzer

Carl F. Newberg

Todd Nollenberger

Henry Norton

M/M Patrick O'Halloran

Dr. & Mrs. Deniz A. Perese

M/M George Pillsbury

M/M Willie Prawdzik

Kurt Retzler

Wayne Rice

Dorothy A. Rossing

Ian Sanders

James P. Schroer

M/M C. J. Schaber

M/M Allan Shuman

M/M Robert Sloan

William Soshnik

Dr. & Mrs. Scott Stuart

Jay Swanson

Tridip Lynda Tandanand

M/M Robert C. Tengdin

M/M Tim Traff

M/M Yang Wang

M/M Dale Warner

M/M Richard Weigel

M/M Dave Weigman

Patricia Zone

### Point (0-199)

Susan A. Altenbach

Barbara Amram

Douglas Anders

Daniel W. Anderson

M/M Reynold Anderson

Margaret C. Ankeny

M/M William A. Ankeny

Ann Appleman

M/M Daniel R. Aronson

John Atwater

Roger A. Avelsgaard

M/M Vincent Axner

M/M Charles Bailey

M/M Kevin Bakewell

Michael W. Barr

Fran Barry

Elizabeth Ann Barten

Jo Ann Batty

David Beal

Charlotte Beattie

M/M Joel J. Beck

Breen Beell

Jo M. Beld

M/M Gordon J. Bentson

M/M James Bernstein



Rene J. Gesell  
M/M Joseph J. Goswitz  
Larry C. Greely  
Nancy Greer  
Melissa Gross  
Richard L. Gwynne  
M/M James Gremmels  
Joan Griffin  
Gayle A. Groebner  
Leticia Guadarrama  
Luca Gunther  
Kent E. Gustafson  
Tina Ha. Haapala  
Susan C. Hageman  
Clarence Hagglund  
Patricia Halko  
M/M Jeff Hall  
Louis M. Halverson  
M/M J. Thomas Halverson, Jr.  
Mary T. Hamel  
Richard J. Hancock  
M/M Thomas Hanlon  
M/M G. Calvin Hanson  
M/M Kent B. Hanson  
Susan L. Hanson  
M/M Jack Harkness  
M/M Charles L. Hawkins  
M/M Peter F. Heegaard  
M/M Paul W. Heiring  
M/M James L. Hetland, Jr.  
J. David Hill  
M/M Robert E. Hill  
Britta Hirsch  
Edward G. Hoffman  
Karen Holicky-Michaels  
Patrice K. Holton  
Edward C. Howard  
M/M Steven B. Hoyt  
Neal Hugberg  
M/M Gary G. Irish  
Helen B. Jackson  
Dean Jeffers  
M/M Carleton Johnson  
M/M David L. Johnson  
Dwight Johnson  
Mary Pat Johnson  
Rodney E. Johnson  
Rolf E. Johnson  
Jacqueline N. Jones  
M/M Michael Jones  
Terry Katzman  
Felice G. Kelly  
Roger B. Kemp  
Wayne Keplinger  
Lloyd Kepple  
Ruth Kildow  
Orrin Kirschbaum  
Matthew L. Knopp  
Theodora J. Koepfen

M/M William Kopp  
Ted G. Kopren  
Timothy Kresse  
Barbara Kuhn  
M/M Timothy Kurtt  
Jim Kuzzy  
M/M Lawrence E. LaLonde  
Dean C. Laurance  
Claudia B. Lawrence  
M/M Roger Leak  
Lynn Leibfried  
M/M John Lillehei  
M/M Matthew L. Little  
Ryan Lunk  
Robin Lundgren  
Mark R. MacDonald  
M/M Roderick MacRae  
Dorothy Maki  
M/M Ted Mallby  
Sheryl D. Malone  
M/M Stephen L. Mahannah  
M/M Thomas C. Mankowski  
M/M Aaron L. Mark  
M/M William R. Marsh  
Robert P. Marshall  
Betty Fletcher Mast  
Stacey K. S. McAnelly  
M/M H. J. McConkey  
M/M Thomas McCune  
M/M Scott McGlynn  
Mary Ann McGuire  
Robert McNamee  
Marilyn A. McNamee  
Paul B. Meekin  
Madeline R. Merriman  
Sheila Merzer  
Violet I. Meyer  
Daniel C. Mezzenga  
M/M Bruce O. Mikkelsen  
M/M Charles A. Miller  
Karla K. Miller  
Caryl A. Minnetti  
M/M Lee R. Mitau  
Debra L. Mitchell  
Roger Montgomery  
M/M Jack Morrison  
Virginia Morse  
Gayle R. Mueller  
Elizabeth A. Mullen  
M/M Gerald Mullin  
Sandra Mumm  
Frances J. Murdock  
M/M Patrick J. Murphy  
C. David Nelson  
M/M Glen Nelson  
Michael Victor Nelson  
M/M Timothy J. Nelson  
Jacqueline Nexbitt  
Jane Newman

Kim Nguyen  
M/M Scott Nicholas  
M/M Kirk Nickman  
Richard Niemiec  
Lynn Massie Oehler  
Edward C. Oliver  
Ryan Olson  
Thomas A. Otteson  
Michael M. Paparella  
Leandra Peak  
Dilcia Pederson  
Jon Pederson  
Mary J. Perlich  
Nancy Peyton  
Jean B. Plested  
Martin B. Plitnick  
M/M Jerry Pope  
M/M William R. Priedeman  
John P. Provenzano  
Ghulam M. Quraishi  
Michael J. Radmer  
Richard W. Ragatz, Jr.  
Laurie M. Rahr  
Eric E. Raney  
Thue Rasmussen  
Christine A. Reily  
M/M Karl H. Reuter  
John T. Richardson  
Wayne Richter  
M/M Ward Ring  
M/M Walter Roberts, Jr.  
William J. Robertson  
Mia U. Robillos  
George M. Roehrdanz  
Joanne C. Rolling  
Allan D. Rosenwald  
M/M Steven M. Rothschild  
M/M Dale D. Rott  
R/M Todd J. Roudabush  
James W. M. Rowse, III  
M/M D. H. Ryman  
Gopal Sadagopal  
Bill Sampson  
Wendy A. Sawvel  
M/M Paul M. Scheel  
M/M Bart Schempp  
Water Schleisman  
Tracy Schmidt  
M/M James M. Schneider  
Daniel Schroeder  
M/M William Schulman  
M/M Michael Schulz  
Rhonda L. Schumer  
M/M Richard S. Schwartz  
M/M Edward Silberman  
Robert T. Sicora  
Victoria A. Slomiany  
Mary K. Smith  
M/M Gordon Solomonson

David C. Sommer  
Frank Sorauf  
M/M Michael Staffaroni  
M/M John M. Stafford  
Britta K. Steele  
Sharron I. Steinfeldt  
M/M Russel Stille  
Beverly A. Stirtz  
M/M Vernon J. Stopka  
Susanna Styve  
Charles W. Supplee  
M/M Herman Swanson  
Richard S. Taylor  
M/M Douglas J. Thielen  
Laura Tiffany  
Patrick A. Tillemans  
M/M John F. Thompson  
Tyler Joseph Thomson  
M/M John K. Trepp  
M/M Khamsay Vang  
M/M Decker Velie  
Cammie J. Wadman-Day  
David C. Warner  
M/M Michael Warren  
Barbara Webb  
Carl S. Weiser  
M/M W. Duncan Welty  
M/M David Wendt  
George West  
Thomas C. Westling  
Laura Westphal  
Carolyn White  
Gregory P. Wicklund  
M/M Richard F. Wilger  
M/M Steve Wilkinson  
Patricia C. Williams  
Anthony Williams  
M/M Peter B. Winchell  
Col. & Mrs. Nate R. Wisser  
Scott Wohlers  
M/M Milton K. Woodhouse  
M/M Ronald York  
Mollie Young Marinovich

### Memorials

In Memory of James Bernstein  
In Memory of John C. Betz  
In Memory of Ken Boyum  
In Memory of Bruce Clarke  
In Memory of Thomas J. Hastings, Jr.  
In Memory of Earl C. Johnson  
In Memory of Donna Lucker  
In Memory of Martha S. Reed  
In Memory of Lulian Schneider  
In Memory of Anne Stirrat  
In Memory of Paul Studebaker  
In Memory of William Tatum

### CMTs

Craig Anderson  
Joyce Anderson  
Peter Armstrong  
Bob Arndt  
Vernon Berns  
Carol Brant  
Dotti Brazeal  
Bob Busch  
Elaine Carlson  
Michael Carr  
Bill Connell  
Jackie Darst  
Sue Doyle  
Derik Dyka  
Nora Elifson  
Tom Fischer  
Darlene Gorrill  
Ardelle Hansen  
Bill Herzog  
Sondra Hickman  
Dawn Hill  
Alice Hilstad  
Mary Hogan  
Bob Hokanson  
Don Holton  
Thalia Hooker  
Helen Jackson  
Ab & Pat Johnston  
Michael Jung  
Sue Kirschhoff  
Jason Lardy  
Jack & Nancy Lindeman  
Lonnie McCauley  
Maryann McGuire  
Patrick Meekin  
Roger Montgomery  
Robert Morgan  
Susan Neet  
Jack Nelson  
Dick Oberg  
Pat O'Halloran  
Hung Phan  
Margarete & Willie Prawdzik  
Eleanor Rafn  
Ray Ranallo  
Amy & Roy Rincon  
Allan Rosenwald  
Janet Rush  
Duane Ryman  
Cal & Joyce Schadel  
Jim Schneider  
Joanne Schwartz  
Bob Sloan  
Bob Snyder  
Paul Stormo  
William Sturm  
Herman & Nel Swanson  
Aida Taniguchi

Khai Tran  
Helen Vogel  
Alice Weides  
Don Weiss  
Bob Ylvisaker  
**Love (In-Kind)**  
Gary Aasen  
Mmaafiong Akpan  
Nancy Akpan  
Sue Allen  
Cheryl Anderson  
Augsburg College  
Will Avery  
Jean Barnett Photos  
Brad Baumann  
Claudia & Bernie Beermann  
Ben Bennett  
Spencer Bergen  
Molly Biwer  
Tom Boice  
Nick Bollettieri  
Bollettieri Tennis Academy  
The Bookcase of Wayzata  
Fred & Mary Boos  
Dotti Brazeal  
Jeff Brosz  
Bob Busch  
Jackson Bryce  
Nancy Buboltz  
Megan Callaghan  
Caribou Coffee  
Carlson Hotels Worldwide  
Dan Carlson  
Emma Dietz  
Christine Domoracki  
James Duffey  
Nancy Eliason  
Nate Elifson  
Fairy Godmother  
Dennis Ferche  
Lindsey Finlason  
H. P. Fong  
Mark Frantz / Frantz Medical  
Gage Marketing  
Skip & Barbara Gage  
Chad Green  
Bridgette Hanson  
Jed Henry  
Hershey  
Melissa Heus  
Tamara Hines  
Don Holton  
Colleen Hooley  
Mary Howard  
Melody Hubertus  
Dr. Arthur Ide  
Abdul Idi  
IMG Academies

Industrio  
Bob Burns  
Brent Johnson  
Brent Swanson  
Merritt Jackley  
Phillip Jackley  
Tom Jackson  
Belinda Jenson  
Dave Kartek  
Pam Kearney  
Laura Keller  
Rod Kettlewell  
Keystone Search  
Sue Kirchoff  
Erik Klein  
Kris Kraft  
Kvasnik Photography & Frames Inc.  
Matt Little  
Becky Longsdorff  
Ryan Lund  
Rose Lunka  
Chef Paul Lynch  
Michael Lynne's Tennis Shop  
Carol Mack  
Deborah Mack / Griffin Gallery  
Marquette Financial Companies  
Lisa Martin  
Kathie Mattox  
Melissa Mattson  
Doug Matuska  
Mickey Maule  
Lonni McCauley  
Bob & Karen McGlynn  
Coleen McHale  
Rob McNearney  
Eric & Nicole McNulty  
Larkin McPhee  
Alicia McQuerrey  
Barb Meyer  
Minnetonka Center for the Arts  
Daisy Mitchell  
Roger Mitten  
Keith Muhs  
Tom Mulhere  
David Nash  
Jack Nelson  
Wendy Nelson  
Michael Nissen  
Tracy Nordstrom  
Martin Olson  
John Osborn  
Richard Panson  
Dilcia Pederson  
Allan Peters  
Chau-Nhi Phan  
Chau-Y Phan  
Will Phelps  
Ronda & Randi Jen Pool

John Pratt  
Pro Staff  
Amy Quinlivan  
Radisson Plaza Hotel  
Gordon Reid  
Diane Rose  
Cindy Rodine  
Mayor R. T. Rybak  
John Schienle  
Brady Schmidt  
Joane Schwartz  
Search Institute  
Select Comfort  
Dave Shama  
Skin Rejuvenation Clinic  
Judy Sletterdahl  
Bob Sloan  
Lewis Smith  
Michael Stenquist  
Myron Stocking  
Katie Streit  
Delane Swanson  
Dusti Swanson  
Terri Swanson  
TGI Fridays  
Doug Thielen  
Three Pagodas  
Beth Traff  
Ford Traff  
Thea Traff  
Trinchero Family Estates  
Sysco Corp  
Tina Uphoff  
USTA Northern Section  
Bonnie Velie  
Charlie Velie  
Michael Vidmar  
Watermark Learning  
Kim Wegener  
Dave Weigman  
Hunter Wells  
David Wheaton  
David Whitman  
Claudia Whitley  
Wheelock Whitley  
Jann & John Wilcox  
Jennifer Wilcox  
Gerald Wilson  
Kristal Wilson  
Josiah Wimbley  
**We gratefully acknowledge the following for their assistance in producing this Annual Report:**  
John Roberts Co.  
Carlson Marketing Worldwide  
Gage Marketing  
Unisource

## DIRECTORS AND STAFF

### Chairman of the Board

Edwin ‘Skip’ Gage  
Chairman and Chief Executive Officer  
Gage Marketing Group, LLC

### President

Eric J. McNulty  
Founder and President  
Industrio Marketing Solutions

### Lifetime Board Members

Lachlan Reed  
Founder  
InnerCity Tennis

Dr. Richard Lindstrom  
Founder and Managing Partner  
Minnesota Eye Consultants

### ICT Directors

Ruben Acosta  
Assistant Development Counsel  
Minneapolis Community  
Development Agency

Ralph W. Beha  
Vice President  
Carlson Companies

Peter Benson  
President  
Search Institute

Nick Bollettieri  
Founder  
Bollettieri Tennis Academy

Elaine Carlson  
CMT, Former Teacher

William Connell  
CMT, Retired Naval Aviator  
Retired State Farm Insurance Agent

Steve Grundahl  
Retired, Wells Fargo

Colleen Hooley  
Former Teacher  
EQ Life

Dr. Arthur Ide  
Principal  
Downtown Dermatology

Dr. Bruce Jackson  
Director  
C. Charles Jackson Foundation

Laurie Kozlak  
USPTA Certified Tennis Pro  
Licensed R.N.

Matt Little  
Founder and Former Owner  
C & L Landscape Center  
Former President  
NAACP Minneapolis Branch

Ryan Lund  
Manager, Public Affairs  
Ameriprise

Donald MacMillan  
BenNevis

Wendy M. Nelson  
Vice President of Operations  
Carlson Hotels Worldwide

Todd Otis  
President  
Ready 4 K

Michael Raimondi  
President  
Raimondi Solutions

Julia Rau  
Partner  
Dorsey & Whitney

Robert Sloan  
CMT, Retired Director of  
Surgical Supply for V.A. Hospital

Tony Stingley  
Multicultural Specialist  
USTA-Northern Section

Katherine Streit  
Research Assistant  
Search Institute

David L. Sutton  
CPA, Community Volunteer

Terri Swanson  
Director of Sales & Marketing  
EMPO Corporation

Tina Uphoff  
Project Management Professional (PMP)  
Consultant, Project Leadership Services

David Weigman  
Real Estate Attorney

Wheelock Whitney  
Chairman  
Whitney Management Company

### Reed Sweatt Family Tennis Center Board

Brad Baumann  
Vice President, Technology  
Gage Marketing Group LLC

Ralph W. Beha  
Vice President  
Carlson Companies

Edwin “Skip” Gage  
Chairman and Chief Executive Officer  
Gage Marketing Group LLC

Steve Grundahl  
Retired, Wells Fargo

Patti Rhodus

Jann Wilcox  
Senior Vice President and  
Chief Financial Officer  
Marquette Financial Services

### InnerCity Tennis Staff

**Executive Director**  
Roger Boyer

**Development Coordinator**  
Karen McGlynn

**Director of Fund Development  
and Administration**  
Tom Mulhere

**Program Assistant**  
Dilcia Pederson

**Communications Director**  
Brady Schmidt

**Program Delivery Specialist**  
Paul Vang

